



Present

Exporting for Survival

America's small manufacturers are under attack as never before.
Their very survival is in question.

Did you know that:

- Manufacturers who export are 11% more likely to survive.
- More than 65% of the market for most products is outside the US.
- Exporting is a skill any manufacturer can learn!
- There are many organizations (both public and private) who will provide free counseling and who have a vested interest in helping you succeed in your efforts to push products across borders.

✚ Come hear managers from Gasflux, PLIDCO, and PMC Industries tell how they grew their operations and profitability by selling products in other countries.

✚ Meet the people who can help you be one of the survivors!

**✚ Keynote Address by John J. Keane, Vice President
Nordson Finishing Systems Businesses**

DATE: **Wednesday, September 28, 2005 RSVP by September 19, 2005**
 TIME: 5:30pm - 8:00pm (Registration 5pm)
 WHERE: **Lorain County Community College
Spitzer Conference Center**, 1005 Abbe Road North, Elyria, OH 44035
 PRICE: \$35 - *Includes dinner, networking reception, & parking*
Make checks payable to: Lorain County Manufacturing Council
(Pay at door available upon request)
 Send to: John Butkowski, LCMC, 1005 Abbe Road North, Room AT138, Elyria, OH 44035
 Call: (440)366-4049 ♦ Fax: (440)366-4848 ♦ email: lcmc@lorainccc.edu

Name(s) _____
 Title(s) _____
 Company _____
 Address _____
 City _____ State _____ Zip _____
 Phone (____) _____ Fax (____) _____
 Email(s) _____
 Website _____
 Product Description _____

Display tables and sponsorships available. Call Patrick Dunphy at (216)802-2226 for details.





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Lorain County Community College
1005 Abbe Road North, Room # AT138
Elyria, OH 44035



The Lorain County Manufacturing Council
The North Coast International Trade Assistance Center
The US Export Assistance Center
The Manufacturing Small Business Development Center at Kent State
Lorain County Community College
LaSalle Bank and
First Energy

Invite you

To listen to your peers talk about how they made their companies stronger and more profitable by exporting.

Exporting makes your company stronger!
Exporting makes America stronger!
Export products or export jobs. You Pick!